## Message Text

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PAGE 01 STATE 081919

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ORIGIN COME-00

INFO OCT-01 ARA-10 ISO-00 EB-07 /018 R

DRAFTED BY COM/BIC/OED/MEPD/WHAIMES/CF APPROVED BY EB/OCA/CM/JSIMMONS COM/BIC/OED/MEPD/SMCONGER COM/BIC/OED/MEPD/JRHEAGEN DEP DIR COM/BIC/OIM (INFO) ARA/BC/RPACE (INFO)

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R 060055Z APR 76 FM SECSTATE WASHDC TO AMEMBASSY LA PAZ

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E.O. 11652: N/A

TAGS: BENC, BL

SUBJECT: MAJOR PROJECT: MASTER PLAN FOR PETROCHEMICAL

--- INDUSTRY

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REF: LA PAZ 2350

- 1. WE ARE VERY INTERESTED IN INFO CONTAINED PARA 4 REFTEL RE BOLIVIAN INTENT TO PREPARE MASTER PLAN FOR PETROCHEMICAL INDUSTRY. AS EMBASSY PROBABLY AWARE, THERE ARE NUMEROUS U.S. FIRMS WHICH WOULD BE CAPABLE OF PERFORMING THIS TYPE ENGINEERING WORK. IN ORDER TO OBTAIN MEANINGFUL EXPRESSIONS OF INTEREST, HOWEVER, WE WOULD NEED TO HAVE FURTHER INFORMATION.
- 2. FIRST OF ALL, WE SUSPECT THAT SOME U.S. COMPANIES WHICH HAVE BEEN ACTIVELY INVOLVED IN BOLIVIA MAY CURRENTLY BE PURSUING THIS OPPORTUNITY. WE DO NOT WISH TO CREATE UNNECESSARY COMPETITION FOR THEM IF THEY HAVE ALREADY MADE SERIOUS SALES EFFORTS. PLEASE ADVISE IF ANY U.S. FIRMS ALREADY INVOLVED. UNCLASSIFIED

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- 3. IF PREPARATION OF MASTER PLAN WILL IN ANY WAY PRECLUDE COMPANY FROM PARTICIPATING IN DESIGN OR CONSTRUCTION OF ACTUAL PLANTS, THEN MAJOR DESIGN/CONSTRUCTION FIRMS WOULD PROBABLY NOT BE INTERESTED. WE WOULD THEREFORE CONCENTRATE OUR EFFORTS ON ASSURING RESPONSE FROM CONSULTANTS AND ENGINEERING COMPANIES. PLEASE ADVISE IF THIS IS THE CASE.
- 4. WOULD APPRECIATE FURTHER DETAILS ON TIMING AND SCOPE OF WORK, FINANCING REQUIREMENTS, PREQUALIFICATION AND BIDDING PROCEDURES, IF AVAILABLE. NEED TO KNOW ASAP NAME AND ADDRESS OF RESPONSIBLE OFFICIAL SO THAT FIRMS MAY SEND LETTERS OF INTEREST AND QUALIFICATIONS. KISSINGER

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 JAN 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: n/a Control Number: n/a Copy: SINGLE Draft Date: 06 APR 1976 Decaption Date: 01 JAN 1960 Decaption Note: Disposition Action: n/a Disposition Approved on Date: Disposition Authority: n/a Disposition Case Number: n/a

Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:

Document Number: 1976STATE081919
Document Source: CORE
Document Unique ID: 00
Drafter: BIC/OED/MEPD/WHAIMES/CF

Enclosure: n/a Executive Order: N/A Errors: N/A Film Number: D760128-0699

From: STATE

Handling Restrictions: n/a Image Path:

Legacy Key: link1976/newtext/t19760492/aaaadasm.tel

Line Count: 75

Locator: TEXT ON-LINE, ON MICROFILM Office: ORIGIN COME Original Classification: UNCLASSIFIED Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2

Previous Channel Indicators: n/a
Previous Classification: n/a Previous Handling Restrictions: n/a Reference: 76 LA PAZ 2350 Review Action: RELEASED, APPROVED Review Authority: MartinML

Review Comment: n/a Review Content Flags: Review Date: 08 JUN 2004

**Review Event:** 

Review Exemptions: n/a
Review History: RELEASED <08 JUN 2004 by SilvaL0>; APPROVED <26 JAN 2005 by MartinML>

**Review Markings:** 

Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MÁY 2006

**Review Media Identifier:** Review Referrals: n/a Review Release Date: n/a Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

Secure: OPEN Status: NATIVE

Subject: MAJOR PROJECT: MASTER PLAN FOR PETROCHEMICAL --- INDUSTRY

TAGS: BENC, BL To: LA PAZ

Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006